

December 22, 2022

Philippine Stock Exchange 6/F Philippine Stock Exchange Tower 28th Street corner 5th Avenue Bonifacio Global City, Taguig City

Attention: Ms. Alexandra D. Tom Wong OIC-Disclosure Department

Securities & Exchange Commission Secretariat Building, PICC Complex Roxas Boulevard, Pasay City

Attention: Mr. Vicente Graciano P. Felizmenio, Jr. Director – Markets and Securities Regulation Dept

Philippine Dealing & Exchange Corporation 29th Floor, BDO Equitable Tower 8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio <u>Head - Issuer Compliance and Disclosure Department</u>

Gentlemen:

We submit herewith PSE Disclosure Forms 4-30 and 4-31 in relation to a press release entitled "PLDT CORE BUSINESS AND FUNDAMENTALS REMAIN VERY STRONG AMIDST CAPEX CHALLENGE".

This shall also serve as the disclosure letter for the purpose of complying with the PSE Revised Disclosure Rules.

Very truly yours,

Marilyn A. Victorio-Aquino Corporate Secretary

COVER SHEET

		SEC Registration Number																											
		P W - 5 5																											
													Cor	npar	ny Na	ame			•								•		
Ρ	L	D	Т		I	Ν	C.																						
																							1		1				
																							1		1				
				I				Prin	cipa	l Off	ice (No./	/Stre	et/B	arar	laav	/Citv	/Tov	vn/P	rov	ince)					1		
R	R A M O N C O J U A										Ν	G	С	0		B	U	I	L	D	1	N	G					[
М	Α	K	Α	Т	1		Α	V	Ε	N	U	Е									1		1					1	
					-			I			•		<u> </u>	<u> </u>							<u> </u>		<u> </u>				<u> </u>	<u> </u>	
М	Α	Κ	Α	Т	Ι		С		Т	Y																		<u> </u>	
	Form Type Department requiring the report Secondary License Type, If Applicable														able														
	17 - C										M S R D																		
	COMPANY INFORMATION																												
Г	Company's Email Address										_	Company's Telephone Number/s							٦	Mobile Number									٦
												Annual Meeting								Fiscal Year									
	No. of Stockholders										Month/Day							1	Month/Day									I	
	11,434 As of November 30, 2022									E	Every 2 nd Tuesday of June								December 31										
								The	desi					RSC on <u>MU</u>)N he Co	orpor	ation								
		Nam	e of (Conta	ct Pe	erson				-				Addre					Telephone Number/s Mobile Number										
	Mai	rilyn	A. \	Victo	orio	Aqı	uino]		mva	qui	10@) pld	.cor	n.ph	1			82	500	254							
									-										·					-	<u> </u>				
								<u> </u>						t Pers					<u>.</u>		- 42 4	.							
							MC	D F	suilc	ung	Leg	yasp	d St	. CO	rner	Dela	a Ro	sa S	St., I	viak	ati	JITY							

Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

SECURITIES AND EXCHANGE COMMISSION

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.1

- 1. December 22, 2022 Date of Report (Date of earliest event reported)
- 2. SEC Identification Number PW-55
- 3. BIR Tax Identification No. 000-488-793
- 4. PLDT Inc. Exact name of issuer as specified in its charter
- 5. PHILIPPINES Province, country or other jurisdiction of Incorporation 6._____ (SEC Use Only) Industry Classification Code
- 7.Ramon Cojuangco Building, Makati Avenue, Makati City1200Address of principal officePostal Code
- 8. (632) 82500254 Issuer's telephone number, including area code
- 9. Not Applicable Former name or former address, if changed since last report
- 10. Securities registered pursuant to Sections 8 and 12 of the Securities Regulation Code and Sections 4 and 8 of the Revised Securities Act



PLDT Inc.

TEL

PSE Disclosure Form 4-30 - Material Information/Transactions References: SRC Rule 17 (SEC Form 17-C) and Sections 4.1 and 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

PLDT CORE BUSINESS AND FUNDAMENTALS REMAIN VERY STRONG AMIDST CAPEX CHALLENGE

Background/Description of the Disclosure

The highlights of the disclosure are as follows:

- 1. EBITDA for 2022 on track to hit P100B, to remain unaffected by the capex overrun
- 2. Expected 2022 telco core income of P32.6-33B in line with guidance
- 3. Dividends for full year 2022 anticipated at P134 per share, consisting of regular and special dividends of P92 and P42, respectively
- 4. Pangilinan welcomes PSE confirmation of no insider trading of PLDT shares in respect of 16 December 2022 disclosure
- 5. No fraud, no anomalies, no evidence of overpricing, and no unrecorded transactions in relation to the overrun

In a Special Briefing held on December 21, 2022 at Dusit Thani Manila, PLDT Inc. (PLDT) top management led by Chairman Manuel V. Pangilinan, President and CEO Alfredo S. Panlilio, and Chief Legal Counsel Marilyn A. Victorio-Aquino, assured the audience present, consisting of fund managers, investment analysts and bankers, that PLDT's business overall remains healthy and robust even as it continues to address its elevated Capex spend and undergoes a comprehensive process review. Pangilinan said in particular that PLDT's EBITDA for 2022 will remain unaffected by the Capex overrun and is on track to hit P100B as originally indicated, with telco core net income expected to reach between P32.6B to 33B as guided. In addition, PLDT expects to be able to pay the balance of the regular dividend for the full year 2022 estimated at P45 per share; and the remaining special dividend of P42 per share. This would bring total dividends for 2022 to P134 per share or 88% of 2022 expected earnings.

According to Pangilinan, PLDT's ongoing review thus far has uncovered no fraud, no anomalies, no evidence of overpricing, and no unrecorded transactions in relation to the overrun. "The bulk of the P48B Capex overspend involves the procurement of network equipment necessary to provide stronger connectivity to subscribers, specifically 5G cell sites for our mobile network and fiber rollout. There will be no write-off of these assets," Pangilinan said.

When asked about the context within which the overspend was made, Panlilio explained that a confluence of factors occurred, including: PLDT having to regain network leadership following years of underinvestment in Capex; the threat from former President Rodrigo Duterte for telcos to shape up; intense competition in

the telco sector with the then anticipated entry of DITO funded by China Tel, as well as the emergence of a competitor in the fiber space, Converge. Finally, the occurrence of the COVID-19 pandemic and the resultant lockdowns and quarantines, which required the installation of speedy fiber connections in millions of households for work and school, pushed network teams to fast-track rollouts. "However, to the extent of the Capex ordered, we plan to reduce fresh Capex starting in 2023. Thereafter, we expect Capex to reduce steadily. 2023 will be a year of consolidation as we continue to strengthen and grow the business. We strive to be better", said Panlilio.

Atty. Victorio-Aquino added that the negotiations with vendors are ongoing, while simultaneous reviews of network project monitoring and process flows are being undertaken with a view to improving them. "Rest assured that we will provide additional disclosures in due course. What we want to avoid is premature disclosure, that could harm the public shareholders", she said.

No fraudulent trading prior to disclosure

Pangilinan was asked after the briefing to comment on the statement of Philippine Stock Exchange (PSE) President Ramon Monzon earlier in the day that the PSE does not see any indication of any fraudulent trades prior to the disclosure. In reply, Pangilinan said that he "welcome(s) this bit of good news from the PSE" and added that "this confirms that no insider trading occurred in respect of last Friday's disclosure."

Other Relevant Information

Please refer to attached press release.



PLDT Inc.

TEL

PSE Disclosure Form 4-31 – Press Release References: SRC Rule 17 (SEC Form 17-C) and Section 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

PLDT CORE BUSINESS AND FUNDAMENTALS REMAIN VERY STRONG AMIDST CAPEX CHALLENGE

Background/Description of the Disclosure

The highlights of the disclosure are as follows:

- 1. EBITDA for 2022 on track to hit P100B, to remain unaffected by the capex overrun
- 2. Expected 2022 telco core income of P32.6-33B in line with guidance
- 3. Dividends for full year 2022 anticipated at P134 per share, consisting of regular and special dividends of P92 and P42, respectively
- 4. Pangilinan welcomes PSE confirmation of no insider trading of PLDT shares in respect of 16 December 2022 disclosure
- 5. No fraud, no anomalies, no evidence of overpricing, and no unrecorded transactions in relation to the overrun

In a Special Briefing held on December 21, 2022 at Dusit Thani Manila, PLDT Inc. (PLDT) top management led by Chairman Manuel V. Pangilinan, President and CEO Alfredo S. Panlilio, and Chief Legal Counsel Marilyn A. Victorio-Aquino, assured the audience present, consisting of fund managers, investment analysts and bankers, that PLDT's business overall remains healthy and robust even as it continues to address its elevated Capex spend and undergoes a comprehensive process review. Pangilinan said in particular that PLDT's EBITDA for 2022 will remain unaffected by the Capex overrun and is on track to hit P100B as originally indicated, with telco core net income expected to reach between P32.6B to 33B as guided. In addition, PLDT expects to be able to pay the balance of the regular dividend for the full year 2022 estimated at P45 per share; and the remaining special dividend of P42 per share. This would bring total dividends for 2022 to P134 per share or 88% of 2022 expected earnings.

According to Pangilinan, PLDT's ongoing review thus far has uncovered no fraud, no anomalies, no evidence of overpricing, and no unrecorded transactions in relation to the overrun. "The bulk of the P48B Capex overspend involves the procurement of network equipment necessary to provide stronger connectivity to subscribers, specifically 5G cell sites for our mobile network and fiber rollout. There will be no write-off of these assets," Pangilinan said.

When asked about the context within which the overspend was made, Panlilio explained that a confluence of factors occurred, including: PLDT having to regain network leadership following years of underinvestment

in capex; the threat from former President Rodrigo Duterte for telcos to shape up; intense competition in the telco sector with the then anticipated entry of DITO funded by China Tel, as well as the emergence of a competitor in the fiber space, Converge. Finally, the occurrence of the COVID-19 pandemic and the resultant lockdowns and quarantines, which required the installation of speedy fiber connections in millions of households for work and school, pushed network teams to fast-track rollouts. "However, to the extent of the Capex ordered, we plan to reduce fresh Capex starting in 2023. Thereafter, we expect Capex to reduce steadily. 2023 will be a year of consolidation as we continue to strengthen and grow the business. We strive to be better", said Panlilio.

Atty. Victorio-Aquino added that the negotiations with vendors are ongoing, while simultaneous reviews of network project monitoring and process flows are being undertaken with a view to improving them. "Rest assured that we will provide additional disclosures in due course. What we want to avoid is premature disclosure, that could harm the public shareholders", she said.

No fraudulent trading prior to disclosure

Pangilinan was asked after the briefing to comment on the statement of Philippine Stock Exchange (PSE) President Ramon Monzon earlier in the day that the PSE does not see any indication of any fraudulent trades prior to the disclosure. In reply, Pangilinan said that he "welcome(s) this bit of good news from the PSE" and added that "this confirms that no insider trading occurred in respect of last Friday's disclosure."

Other Relevant Information

Please refer to attached press release.

COVER SHEET

P L D T I I I I I I I I I I I I R A M O M A K A M A K A I I I I I					SEC Registration Number																			
R A M O M A K A														F		N	-	5	5					
R A M O M A K A								Con	npar	iy Na	ame													
M A K A	T I N	C.																						
M A K A																								
M A K A																								
M A K A																								
M A K A	Principal Office (No./Street/Barangay/City/Town/Province)																							
									0		В	U	I	L	D	I	Ν	G						
M A K A	A T I	Α	V	Ε	Ν	U	Ε																	
	A T I	С	I	Т	Y																			
																1			1					
Form Type Department requiring the report Secondary License Type, If Applicable 17 C M S R D Image: Company's Email Address Company's Telephone Number/s Mobile Number Company's Email Address Company's Telephone Number/s Mobile Number Fiscal Year No. of Stockholders Month/Day Fiscal Year																								
11,434 Every 2 nd Tuesday of June December 31 As of November 30, 2022 CONTACT PERSON INFORMATION December 31 CONTACT PERSON INFORMATION The designated contact person <u>MUST</u> be an Officer of the Corporation																								
Name of	e of Contact Person		Email Address								Telephone Number/s Mobile Number													
Marilyn A.	A. Victorio-Aqu	uino				mva	quir	10@	pldt	.con	n.ph				82	500	254							
			60 B					ontact						.										

Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

SECURITIES AND EXCHANGE COMMISSION

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.1

- 1. December 22, 2022 Date of Report (Date of earliest event reported)
- 2. SEC Identification Number PW-55
- 3. BIR Tax Identification No. 000-488-793
- 4. PLDT Inc. Exact name of issuer as specified in its charter
- 5. PHILIPPINES Province, country or other jurisdiction of Incorporation 6._____ (SEC Use Only) Industry Classification Code
- 7.Ramon Cojuangco Building, Makati Avenue, Makati City1200Address of principal officePostal Code
- 8. (632) 82500254 Issuer's telephone number, including area code
- 9. Not Applicable Former name or former address, if changed since last report
- 10. Securities registered pursuant to Sections 8 and 12 of the Securities Regulation Code and Sections 4 and 8 of the Revised Securities Act

Title of Each Class	Number of Shares of Common Stock
	Outstanding and Amount of Debt Outstanding

11. Item 9 (Other events)

Attached hereto is a press release entitled "PLDT CORE BUSINESS AND FUNDAMENTALS REMAIN VERY STRONG AMIDST CAPEX CHALLENGE".

Pursuant to the requirements of the Securities Regulation Code, the Company has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

PLDT INC.

By:

Marilyn A. Victorio-Aquino Corporate Secretary

December 22, 2022



PLDT CORE BUSINESS AND FUNDAMENTALS REMAIN VERY STRONG AMIDST CAPEX CHALLENGE

- EBITDA for 2022 on track to hit P100B, to remain unaffected by the capex overrun
- Expected 2022 telco core income of P32.6-33B in line with guidance
- Dividends for full year 2022 anticipated at P134 per share, consisting of regular and special dividends of P92 and P42, respectively
- Pangilinan welcomes PSE confirmation of no insider trading of PLDT shares in respect of 16 December 2022 disclosure
- No fraud, no anomalies, no evidence of overpricing, and no unrecorded transactions in relation to the overrun

MANILA, 21 December 2022 - In a Special Briefing held on December 21, 2022 at Dusit Thani Manila, PLDT Inc. (PLDT) top management led by Chairman Manuel V. Pangilinan, President and CEO Alfredo S. Panlilio, and Chief Legal Counsel Marilyn A. Victorio-Aquino, assured the audience present, consisting of fund managers, investment analysts and bankers, that PLDT's business overall remains healthy and robust even as it continues to address its elevated Capex spend and undergoes a comprehensive process review. Pangilinan said in particular that PLDT's EBITDA for 2022 will remain unaffected by the Capex overrun and is on track to hit P100B as originally indicated, with telco core net income expected to reach between P32.6B to 33B as guided. In addition, PLDT expects to be able to pay the balance of the regular dividend for the full year 2022 estimated at P45 per share; and the remaining special dividend of P42

per share. This would bring total dividends for 2022 to P134 per share or 88% of 2022 expected earnings.

According to Pangilinan, PLDT's ongoing review thus far has uncovered no fraud, no anomalies, no evidence of overpricing, and no unrecorded transactions in relation to the overrun. "The bulk of the P48B Capex overspend involves the procurement of network equipment necessary to provide stronger connectivity to subscribers, specifically 5G cell sites for our mobile network and fiber rollout. There will be no write-off of these assets," Pangilinan said.

When asked about the context within which the overspend was made, Panlilio explained that a confluence of factors occurred, including: PLDT having to regain network leadership following years of underinvestment in capex; the threat from former President Rodrigo Duterte for telcos to shape up; intense competition in the telco sector with the then anticipated entry of DITO funded by China Tel, as well as the emergence of a competitor in the fiber space, Converge. Finally, the occurrence of the COVID-19 pandemic and the resultant lockdowns and quarantines, which required the installation of speedy fiber connections in millions of households for work and school, pushed network teams to fast-track rollouts. "However, to the extent of the Capex ordered, we plan to reduce fresh Capex starting in 2023. Thereafter, we expect Capex to reduce steadily. 2023 will be a year of consolidation as we continue to strengthen and grow the business. We strive to be better", said Panlilio.

Atty. Victorio-Aquino added that the negotiations with vendors are ongoing, while simultaneous reviews of network project monitoring and process flows are being undertaken with a view to improving them. "Rest assured that we will provide additional disclosures in due course. What we want to avoid is premature disclosure, that could harm the public shareholders", she said.

No fraudulent trading prior to disclosure

Pangilinan was asked after the briefing to comment on the statement of Philippine Stock Exchange (PSE) President Ramon Monzon earlier in the day that the PSE does not see any indication of any fraudulent trades prior to the disclosure. In reply, Pangilinan said that he "welcome(s) this bit of good news from the PSE" and added that "this confirms that no insider trading occurred in respect of last Friday's disclosure."

XX

This press release may contain some statements which constitute "forwardlooking statements" that are subject to a number of risks and opportunities that could affect PLDT's business and results of operations. Although PLDT believes that expectations reflected in any forward-looking statements are reasonable, it can give no guarantee of future performance, action or events.

For further information, please contact:

Melissa V. Vergel de Dios pldt ir center@pldt.com.ph Cathy Y. Yang cyyang@pldt.com.ph

About PLDT

PLDT is the Philippines' largest fully integrated telco company. Through its principal business groups – from fixed line to wireless – PLDT offers a wide range of telecommunications and digital services across the Philippines' most extensive fiber optic backbone, and fixed line and cellular networks.

PLDT is listed on the Philippine Stock Exchange (PSE:TEL) and its American Depositary Shares are listed on the New York Stock Exchange (NYSE:PHI). PLDT has one of the largest market capitalizations among Philippine-listed companies.

For more information, visit: www.pldt.com